# NORTHERN GREEN EXHIBITOR PROSPECTUS



OCTOBER 8, 2024 Trade Show Hours: Oct. 8, 9:00am-4:00pm

**EVENT LOCATION: Aldrich Arena + Grounds** 1850 White Bear Ave, Maplewood, MN 55109



**JANUARY 21–23** Trade Show Hours: Jan. 22, 9:00am-3:30pm Jan. 23, 9:00am-12:00pm

EVENT LOCATION: Saint Paul RiverCentre 175 Kellogg Blvd W, St. Paul, MN 55102

## NORTHERN GREEN BOOTH SALES

Jon Horsman Trade Show Manager 651.633.4987 info@northerngreen.org

### NORTHERN GREEN MANAGEMENT

1813 Lexington Ave N Roseville, MN 55113 651-633-4987 or 888-886-6652 | Fax: 651-633-4986 Website: www.northerngreen.org Contact: Jon Horsman, Trade Show Manager E-mail: info@northerngreen.org Louise Nemmers Trade Show Administrator 651.633.4987 info@northerngreen.org

### **DECORATOR SERVICES**

FERN Contact: Jessica Mulheron, Exhibitor Service Representative Phone: 763-458-7212 E-mail: jmulheron@fernexpo.com



Proceeds from Northern Green help MNLA and MTGF advance the green industry through education, research, public policy, and other activities.

## **BUY TOGETHER AND SAVE!**

We'll be back in St. Paul for our indoor winter event (January 21-23, 2025) and on October 8, 2024 we are moving Northern Green outdoors for the first time! If you buy a booth at both shows, you'll receive a 5% discount off your total!



## A NORTHERN GREEN 2 0 2 5

The indoor portion of the event will still take place at Saint Paul RiverCentre, Roy Wilkins Auditorium, and other event and restaurant locations close by in St. Paul. Finding your colleagues and making connections is at the center of the event's design. Northern Green Villages means each community within the larger event will have education, social events, and peer sharing designed specifically for that community's needs. The goal is to provide an experience with tools and connections you can take back to your workplace to be even more effective.

# NORTHERN GREEN OUTDOORS

The addition of an outdoor component to the Northern Green umbrella allows for more demonstrations, hands-on education and installations, and interactive experiences at the one-day event on October 8, 2024. Plus, suppliers will be able to feature outdoor equipment in its natural environment – test drive a mower, take a spin in that miniexcavator, or purchase a plow for the upcoming snow season. A variety of quickhitting educational events will also be included.

## Who Hosts Northern Green?

Northern Green is a joint trade show/educational event hosted by the Minnesota Nursery & Landscape Association (MNLA) and the Minnesota Turf and Grounds Foundation (MTGF).

MNLA's mission is to empower, support, and cultivate a community of green industry businesses through advocacy, education, and connections. Members of MNLA are wholesale nursery growers, retail nurseries and garden centers, commercial flower growers, landscape contractors, landscape designers, irrigation contractors, and provide lawn and landscape management services, professional gardening services, snow and ice management services, and commercial arborist and tree care services.

The mission of MTGF is to promote the green industries in Minnesota through support of research, education, and outreach at the University of Minnesota and elsewhere. MTGF is comprised of the following allied associations: Minnesota Association of Cemeteries, Minnesota



Educational Facilities Management Professionals, Minnesota Golf Course Superintendents' Association, Minnesota Park and Sports Field Management Association, Minnesota Society of Arboriculture, Minnesota Sod Producers, and the Minnesota Turf Seed Council.



## Who will you meet at Northern Green 2025 and Northern Green OUTDOORS? We are expecting green industry professionals from these segments:

Landscape Contractor - 20% Snow & Ice Management - 18% Landscape Designer – 17% Landscape Management – 16% Parks/Recreation - 16% Garden Center – 15% Hardscape Installer – 14% Gardening Services - 14% Arborist - 11% Golf Course - 9% Nursery Grower – 9% Tree Care Services – 9% Irrigation Contractor - 8% Flower Grower – 6% Sports Turf - 5% School Grounds - 4% Sod Grower – 1% Note: Many attendees indicate more than one specialty.





## Why Should My Company Exhibit?

- Put your name in front of green industry companies that provide sales of over \$1.9 billion.
- At Northern Green OUTDOORS, your customers will enjoy a shopping experience that allows your company to showcase your products where they were designed to be outdoors!
- Northern Green 2025 in January is the largest green industry show in the region with approximately 5,000 individuals attending. It's a highly customized and concentrated experience, making the most of your time and investment. Meet approximately 2,950 green industry decision-makers, providing you the chance to effectively market your products and services directly to your target audience.



## If you want to...

- Cross-market your services to all facets of the green industry
- Create brand awareness and enhance your company's image
- Generate new sales leads
- Meet with customers to build loyalty
- Introduce new products and services
- Assess the competition
- Conduct pre-market evaluations
  - ...then you must exhibit at Northern Green!

## What Some Northern Green 2024 Exhibitors Are Saying:

- "A dedicated trade show day was great. We had more traffic to our booth than ever before even when the trade show was 3 days. This made great use of the attendees' and exhibitors' time."
- "Very happy at how well it was attended! Those who came by our booth were very intentional and we had a lot of leads! Great show!"
- "Easiest show to get in and out of! I really appreciated the helpfulness of the entire team!"
- "The volunteers ready to move everything to my booth location were amazing! They had their system down and were very efficient."



## Northern Green OUTDOORS Booth Options and Pricing

## Save Money! Be a member, be an early bird, and be at both shows!

- Members of MNLA, MGCSA, MPSFMA, MSA, MASMS, MAC, MTA, or MTSC receive our best rate.
- If you pay the full deposit (60%) for your booth by June 15, you'll receive our special Early Bird Pricing.
- If you buy a booth at *both* **Northern Green OUTDOORS** *and* **Northern Green 2025** in January, you'll receive a 5% discount on both. (*MUST pay full deposit for both when booking.*)

## Timing

**BY MAY 1:** For **2024** Northern Green exhibitors only! Fill out your contract and submit with full 60% deposit by May 1 to secure the same booth or to upgrade. Booths will be assigned/selected in priority order based on Northern Green 2024 participation, number of recent years exhibiting, sponsorship and advertising support, number of booths leasing, and date of receipt of the required forms and payment. **BY JUNE 15:** All exhibitors are eligible for Early Bird Pricing, provided you fill out the contract and submit with full 60% deposit by June 15. Beyond the initial booth booking phases, booths will be available to first-time exhibitors on a first-come, first-served basis.

**AUGUST 8:** Final payment for both shows is due. After August 8, full payment must accompany a filledout contract to secure your booth.

Northern Green management will make every effort to be fair to all exhibitors when assigning space. If you have any questions, please contact Jon Horsman at jon@mnla.biz, 651-633-4987 or toll-free 888-886-6652.

Northern Green OUTDOORS	Member Early Bird:	Member Standard:	Non-Member Early Bird:	Non-Member Standard:
8x10' (outside) or 10x10' (inside)	\$500	\$600	\$579	\$699
20x20'	\$1,199	\$1,439	\$1,379	\$1,649
40x40'	\$1,539	\$1,839	\$2,159	\$2,599
Track Parking (booth add on)	\$100	\$120	\$129	\$149

## Pricing (see map on next page)

## Exhibit Agenda (subject to change)

SETUP HOURS: Monday, October 7, from 9:00am – 3:00pm. SHOW HOURS: Tuesday, October 8, 9:00am – 4:00pm. TEARDOWN: 4:15pm – 6:00pm.

## **BOOTH RENTAL INCLUDES:**

- 2 free event passes per booth (additional passes available at \$49 each).
- Listing on NorthernGreen.org, the event mobile app, and inclusion in the Program exhibitor list. (*Exhibitors will not be listed until a signed contract is submitted with deposit.*)
- Opportunity to purchase a one-time use list of attendee mailing information for a post-show mailing.
- Outdoor booths will have corners marked on the ground. Indoor booths include 8' high pipe and drape back, 3' high draped side rails, and a 17" x 11" booth company identification sign.

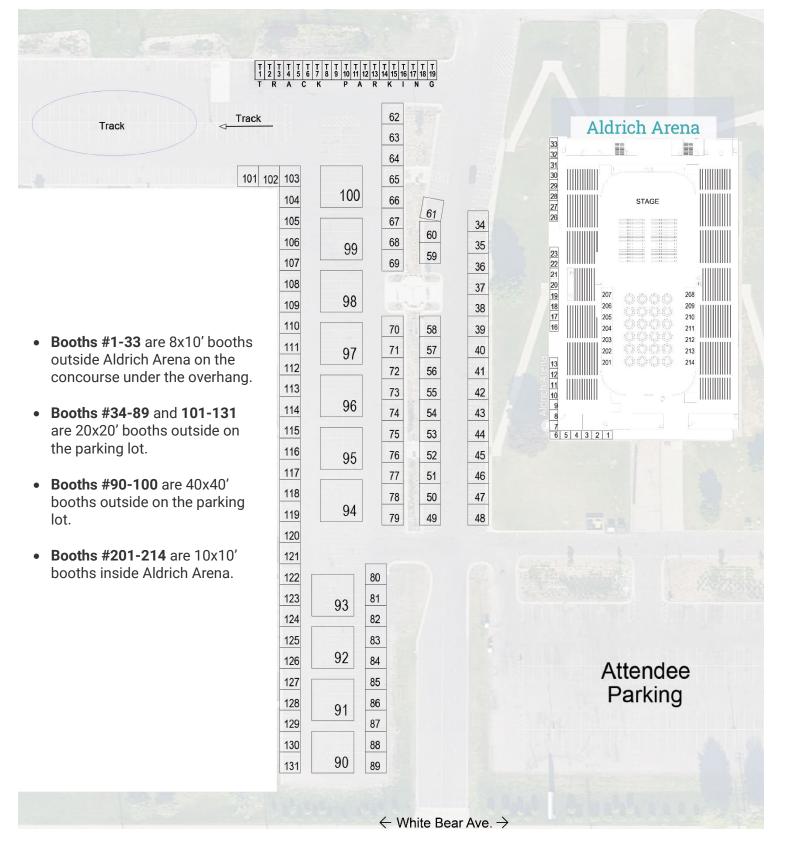
## Booth Rental does NOT include:

- Tables, chairs, booth carpeting, or other furniture for your booth. These items can be rented through the show decorator in advance or onsite, or brought in by your company.
- Electricity (Will be available for an additional fee.)
- Tents.





## **Northern Green OUTDOORS Booth Spaces**



Please see Contract for Exhibit Space on page 15 to order your booth.



## Northern Green 2025 Booth Options and Pricing

## Save Money! Be a member, be an early bird, and be at both shows!

- Members of MNLA, MGCSA, MPSFMA, MSA, MASMS, MAC, MTA, or MTSC receive our best rate.
- If you pay the full deposit (60%) for your booth by June 15, you'll receive our special Early Bird Pricing.
- If you buy a booth at *both* **Northern Green OUTDOORS** *and* **Northern Green 2025** in January, you'll receive a 5% discount on both. (*MUST pay full deposit for both when booking.*)

## Timing

**BY MAY 1:** For **2024** Northern Green exhibitors only! Fill out your contract and submit with full 60% deposit by May 1 to secure the same booth or to upgrade. Booths will be assigned/selected in priority order based on Northern Green 2024 participation, number of recent years exhibiting, sponsorship and advertising support, number of booths leasing, and date of receipt of the required forms and payment. **BY JUNE 15:** All exhibitors are eligible for **Early Bird Pricing**, provided you fill out the contract and submit with full 60% deposit by June 15. Beyond the initial booth booking phases, booths will be available to first-time exhibitors on a first-come, first-served basis.

**AUGUST 8:** Final payment for both shows is due. After August 8, full payment must accompany a filledout contract to secure your booth.

Northern Green management will make every effort to be fair to all exhibitors when assigning space. If you have any questions, please contact Jon Horsman at jon@mnla.biz, 651-633-4987 or toll-free 888-886-6652.

Northern Green 2025 (January)	Member Early Bird:	Member Standard:	Non-Member Early Bird:	Non-Member Standard:
Standard 10x10'	\$919	\$1,009	\$1,079	\$1,189
Premium 10x10'	\$1,149	\$1,259	\$1,339	\$1,469
Entrance Square	\$5,579	\$6,139	\$5,779	\$6,359
Rotunda Square	\$7,559	\$8,319	\$7,759	\$8,549

## Pricing (see maps on following pages)

## Exhibit Agenda (subject to change)

**SETUP HOURS** (Your specific setup time will be assigned by Northern Green.):

- Monday, Jan. 20 from 12:00pm 5:00pm
- Tuesday, Jan. 21 from 6:00am 7:00pm

## SHOW HOURS:

- Wednesday, Jan. 22, 9:00am 3:30pm. (All-industry party from 3:30-5:00pm in the Ballroom.)
- Thursday, Jan. 23, 9:00am 12:00pm.

## **TEARDOWN HOURS:**

Thursday, Jan. 23 from 12:30pm – 7:30pm.





## **Booth Rental Includes:**

- 9.5 hours of trade show time, with 6.5 hours on Wednesday of a focused Trade Show Only day!
- 8' high pipe and drape back and 3' high draped side rails.
- A 17" x 11" booth company identification sign.
- Listing on NorthernGreen.org, the event mobile app, and inclusion in the Advance Program and Program Update exhibitor lists. (*Exhibitors will not be listed until a signed contract is submitted with deposit.*)
- Access to approximately 5,000 attendees including approximately 2,950 decision-makers.
- Opportunity to purchase a one-time use list of attendee mailing information for a post-show mailing.
- A limited number of free passes:
  - $\circ$  1 booth rented = Four (4) Trade Show Only Passes.
  - 2 booths rented = Eight (8) Trade Show Only Passes.
  - 3-4 booths rented = One (1) education pass + twelve (12) Trade Show Only Passes.
  - 5-7 booths rented = Two (2) education passes + sixteen (16) Trade Show Only Passes.
  - 8-10 booths rented = Three (3) education passes + thirty-two (32) Trade Show Only Passes. *NOTE: If you require more than the allotted free passes, you will be invoiced accordingly.*
- Access for booth personnel to Wednesday afternoon's social function.

## Booth Rental does NOT include:

- Tables, chairs, booth carpeting, or other furniture for your booth. These items can be rented through the show decorator in advance or onsite, or brought in by your company.
- Electricity. Order through the Saint Paul RiverCentre in advance or onsite.
- High Speed Internet. Order through Saint Paul RiverCentre in advance or onsite.

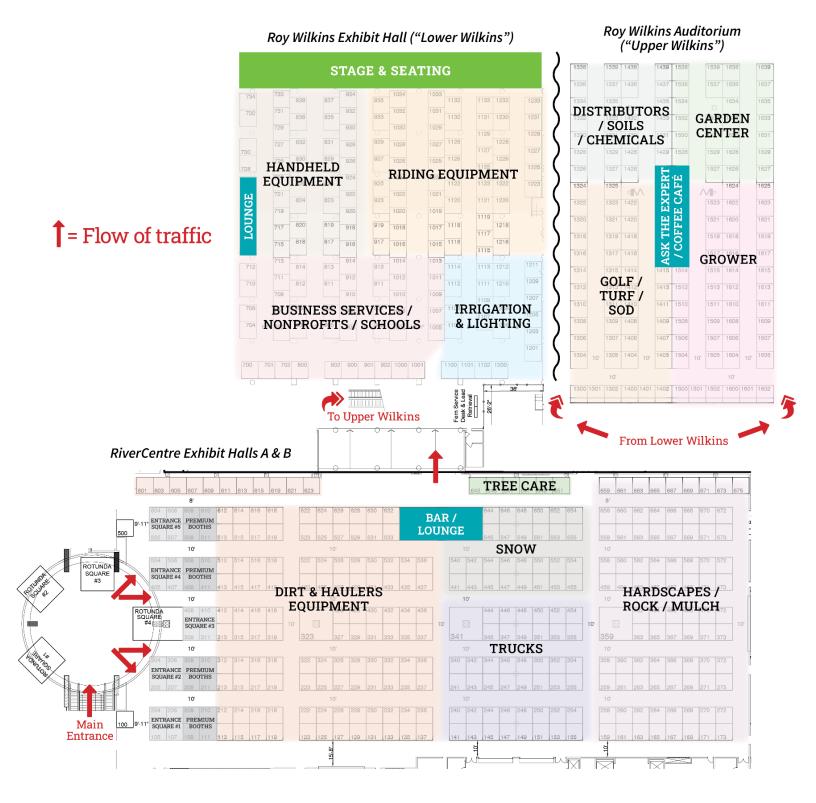
## HURRY – WE ANTICIPATE SELLING OUT!

Return the contract found on page 15 to reserve your booths for these Northern Green events. If you have any questions, please contact Jon Horsman, Trade Show Manager, at 651-633-4987 or info@northerngreen.org.



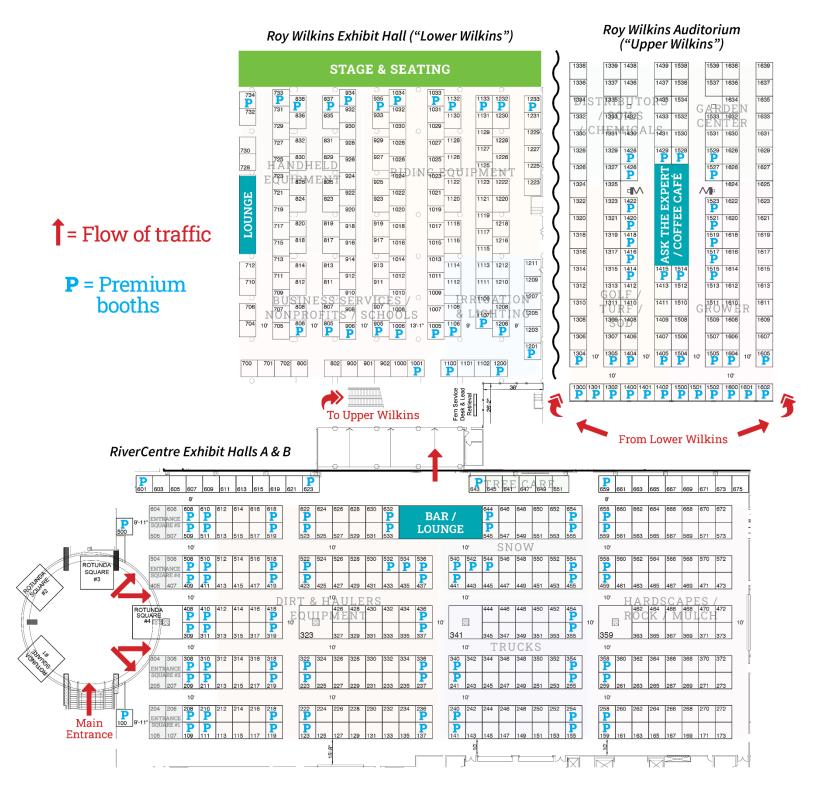
## Northern Green 2025 Booth Groupings

Booth groupings are designed to direct attendees to the areas in the floor layout most relevant to them. Our goal is to make the user experience easier so attendees can find what they're looking for from vendors to colleagues.





## Northern Green 2025 Booth Numbers and Premium Spaces



Please see Contract for Exhibit Space on page 15 to order your booth.



### Northern Green (NG) Exhibit Rules and Regulations

It is agreed that the space herein contracted for is subject to the following rules and regulations. Please read carefully. By signing the exhibit contract, you are also agreeing to all terms and conditions listed on **the following pages**. All policies and guidelines are in place to ensure fairness for all exhibitors. Northern Green management will make every effort to be fair to all exhibitors when assigning space. If you have any questions, please call Jon Horsman at 651-633-4987 or toll-free 888-886-6652.

## ASSIGNMENT/SELECTION OF BOOTH SPACE

Booth space will be assigned/selected in priority order based on Northern Green 2024 participation, number of recent years exhibiting, sponsorship and advertising support, number of booths leasing, and date of receipt of the required forms and payment. Beyond the initial booth booking phases, booths will be available to first-time exhibitors on a first-come, first-served basis. Northern Green reserves the right to restrict entrance for any exhibitor that it deems is not in the best interest of the event as a whole.

## **IMPORTANT ADVISORIES**

- 1. Trade Show Map: Be advised that Northern Green management reserves the right to make modifications or even significant alterations to the plan. Exhibitors will be advised of any floor plan changes. After May 1, 2024, see www.NorthernGreen.org for a map showing locations of exhibitors and available booths.
- 2. Plant Material: For the January event, Northern Green management recommends that companies with plant material try to locate away from move-in doors to minimize potential plant injury from cold temperatures during move-in.
- 3. Email Address: As most communication regarding NG is sent via Constant Contact, all exhibitors are required to register for NG with an email address that can be successfully reached by Constant Contact. NG utilizes the Minnesota Nursery & Landscape Association (MNLA) Constant Contact account, so the email address given may not be unsubscribed to MNLA nor NG emails.
- 4. Weather: Northern Green events will be held regardless of the weather.

#### **RENTAL CHARGE**

For booths reserved prior to August 8, 2024, contract and deposit must be submitted for booth reservation, and after August 8, 2024, full payment must be received by NG to secure booth reservations for NG Outdoors and NG January. If not paid, NG may sell the space herein contracted for to another exhibitor. For booths reserved after August 8, 2024, full payment must be submitted to secure booth reservation. All checks for space rental fees shall be made payable to Northern Green, 1813 Lexington Ave. N, Roseville, MN 55113.

#### SPACE RESERVATION

Applications for space must be submitted on the contract found on page 15, along with the deposit (or full payment depending on the date). No telephone reservations will be accepted. Each firm represented in the Saint Paul RiverCentre or Aldrich Arena + Grounds must have contracted for space. It is agreed that if, for any cause which arises beyond the control of NG or where it serves the best interests of NG, it becomes necessary to move an exhibitor to a different location, this will be made at the discretion of NG and the exhibitor will be notified of such move.

#### CANCELLATIONS

To cancel a booth reservation, you must submit a written notice to NG management. For a full refund, this notice must be received no later than 2 months before the start of each show date. However, a 15% processing fee will be applied to all cancellations, and if you received a dual show discount, that discount will be voided, with additional fees charged or refunded accordingly. If you cancel your space after the 2-month mark, but before 1 month prior to the start of each show date, you will receive a 50% refund of your payment, minus processing fees and the voided discount if applicable. Cancellations made within 1 month of the starting show date will not be eligible for any refunds.

#### SPECIAL NON-ASSOCIATION SERVICE

NG Outdoors: Indoor booths include 8' high pipe and drape back, 3' high draped side rails, and a 17" x 11" booth company identification sign. Outdoor booths will have the corner marked on the ground upon arrival. Exhibitors will provide their own booth furnishings. Alternatively, carpet, tables, chairs, or other furniture for your booth can be rented through the show decorator in advance or onsite. An email of additional services and prices will be sent to each exhibitor by the show decorator.

NG January: Each booth includes 8' high pipe and drape back, 3' high draped side rails, and a 17" x 11" booth company identification sign. Exhibitors will provide their own booth furnishings. Alternatively, carpet, tables, chairs, or other furniture for your booth can be rented through the show decorator in advance or onsite. An email of additional services and prices will be sent to each exhibitor by the show decorator.



#### SETUP/TEARDOWN

NG Outdoors: Set up will be Monday, Oct. 7 from 9:00am – 3:00pm. Booth displays must be in complete form by 8 a.m. on Tues., October 8. Exhibitors not in place by this time may forfeit their space. Call NG for special arrangements.

- No one under age 16 is allowed during setup/teardown.
- Teardown will occur on Tuesday, Oct. 8 from 4:15pm 6:00pm.

NG January: Set up will be Monday, Jan. 20 from 12:00pm – 5:00pm; and Tuesday, Jan. 21 from 6:00am – 7:00pm. YOUR SPECIFIC SETUP TIME WILL BE ASSIGNED BY NORTHERN GREEN. Booth displays must be in complete form by 8 a.m. on Wed., Jan. 22, 2025. Exhibitors not in place by this time may forfeit their space. Call NG for special arrangements.

- No one under age 16 is allowed in the exhibit halls during setup/teardown.
- Teardown will occur on Thursday, Jan. 23 from 12:30pm 7:30pm.
- All exhibitors are invited to attend the Wednesday afternoon party upstairs in the RiverCentre ballroom.

## SPECIAL EXHIBIT RULES

- Exhibits must be wholly contained within the contracted exhibit space.
- Exhibitors may not sublet their space, nor any part thereof.
- Audio-visual equipment and other sound and attention-getting devices and effects will be permitted only in those locations and in such intensity as, in the opinion of the exhibit management, do not interfere with the activities of neighboring exhibitors.
- Exhibits may not obstruct the view of neighboring exhibits, either those to the side or behind. Specifically, a 20-footwide end-cap booth may not have a back display more than 10 feet wide, 5 feet from center. Also, the side of displays should not extend more than 3 feet from the rear of the display. Booth height limit is 12 feet – contact NG management for exceptions.
- NG January: Limitation on booth coverings per fire marshal: A booth with a covering or roof exceeding 300 square feet is required to have its own sprinkler system.
- Exhibitors shall treat flammable materials with a fire retardant.
- Helium balloons are allowed in the exhibit halls, provided they are disposed of at the end of the show.
- Any materials or display deemed inappropriate or unsafe by NG may be removed by the NG management. NG management has the discretion to instruct exhibit changes or moves.

## SOCIAL FUNCTIONS

Although meetings of the Minnesota Nursery & Landscape Association (MNLA) and the Minnesota Turf & Grounds Foundation (MTGF) are conducted for educational purposes, it is recognized that an appropriate social program may contribute to the pleasure of those attending. Social functions or independent educational functions cannot be scheduled at a time or place where they will conflict with activities scheduled by the MNLA, the MTGF, or with the exhibition. Each exhibitor is responsible for obtaining all necessary licenses and permits to use music, photographs, or other copyrighted material in social functions.

#### FOOD, BEVERAGE & ALCOHOL POLICY

Saint Paul RiverCentre and Roy Wilkins Auditorium and Aldrich Arena retain the exclusive right to provide, control and retail all food and beverage services throughout the facilities, including but not limited to alcoholic beverages. Alcoholic beverages purchased within the RiverCentre may not be consumed or carried off premises. Exhibitors are not permitted to sell, distribute, or provide samples of food and beverage products without written permission from Saint Paul RiverCentre or Aldrich Arena in advance of the show. If a waiver is granted, any exhibitors giving away and/or selling food and beverage products must have a permit and all appropriate fees on file with the Minnesota Department of Health. Exhibitors will also be fully responsible for any and all liabilities that may result from the consumption of their products and not Saint Paul RiverCentre, Roy Wilkins Auditorium, MHC Culinary Group, the City of Saint Paul, nor Aldrich Arena and the City of Maplewood.

NG Outdoors: For additional information or to receive written permission to sample product please contact Jon Horsman at MNLA who will put you in touch with the appropriate contacts at Aldrich Arena at 651.633.4987 or jon@mnla.biz. NG January: For additional information or to receive written permission to sample product please contact Jillian Alspach at MHC Culinary Group at 651.726.8807 or jalspach@rivercentrecatering.org.

#### **RESTRICTIONS IN OPERATION OF EXHIBITS**

NG management reserves the right to decline/restrict exhibits which, because of noise, safety, conduct of exhibitors, or any other reason, become objectionable. And, to prohibit or to evict any exhibit which in the opinion of the management may detract from the general character of the exhibit as a whole. This includes anything of a character which the management determines is objectionable. In the event of such restriction or eviction, NG is not liable for any refunds of rentals or other exhibit expense.



#### **COPYRIGHTED MATERIAL**

Each exhibitor is responsible for obtaining all necessary licenses and permits to use music, photographs, or other copyrighted material in exhibitors' booths or displays. No exhibitor will be permitted to play, broadcast or have performed any music or use any other copyrighted material, such as photographs or other artistic works, without first presenting to Northern Green proof satisfactory that the exhibitor has, or does not need, a license to use such music or copyrighted material. Northern Green reserves the right to remove from the exhibit hall all or any part of any booth or display which incorporates music, photographs, or other copyrighted material for which the exhibitor fails to produce proof that the exhibitor holds all required licenses. The exhibitor shall remain liable for and shall indemnify and hold Northern Green, their agents and employees, harmless from all loss, cost, claims, causes of actions, suits, damages, liability, expenses and costs, including reasonable attorney's fees, arising from or out of any violations or infringement (or claimed violation or infringement) by exhibitor's agents or employees of any patent, copyright or trade secret rights or privileges.

#### INSURANCE

Each exhibitor is required to be covered by Public Liability Insurance (naming the NG/MNLA/MTGF as co-insured therein) in the amount of not less than \$300,000 for injury to each person, not less than \$1,000,000 for each accident and not less than \$100,000 property damage for each accident, to protect against possible claims arising out of the operation of its booth.

Theft and fire insurance floater policies are highly recommended. Small or easily portable articles of value should be properly secured or removed after exhibit hours. NG/MNLA/MTGF insurance policies do not include fire and theft coverage for individual exhibit booths.

#### LIMITATION OF LIABILITY

Each exhibitor must make provision for the safeguarding of its goods, materials, equipment, and display at all times, and wherever the same may be located within, on, or about the Exhibition Hall or Outdoor premises. Neither NG/MNLA/MTGF, its subcontractors, nor the Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena or the City of Maplewood will be responsible for property damage or loss by, or for, any cause, and exhibitor hereby waives any right to claim liability against them for the same.

The Exhibitor assumes full responsibility for property damage, personal injury, or death to any party by reason of Exhibitor's participation in the exhibition, or convention activities, and Exhibitor agrees to defend, indemnify, and hold NG/MNLA/MTGF, its subcontractors and the Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena, and the City of Maplewood harmless from all liability which might occur from any Act of God or any cause whatsoever arising out of the Exhibitor's participation in the exhibition or in convention activities. NG/MNLA/MTGF, its employees, subcontractors and Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena, and the City of Maplewood will not be liable for injuries to any person or for damages to property owned or controlled by exhibitor, which claims for damages or injuries may be incident to, arise from, or be in any way connected with Exhibitor's occupation of display space, and the Exhibitor agrees to defend, indemnify and hold NG/MNLA/MTGF, its subcontractors and Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena, and the City of defend, indemnify and hold NG/MNLA/MTGF, its subcontractors and Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena, and the City of defend, indemnify and hold NG/MNLA/MTGF, its subcontractors and Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena, and the City of Maplewood harmless against all such claims.

The Exhibitor expressly understands and agrees that the foregoing limitation of liability clauses apply not only during the exhibit hours, but also at all other hours of the day for the period extending from the commencement of installation until the final removal of all the Exhibitor's property and personnel from the Exhibition Hall/space and to any latent contingent damage, injuries, or liability arising or discovered at a later date as the results of or arising out of exhibitor's participation in the Exhibition.

NG/MNLA/MTGF, its employees, subcontractors, or Saint Paul RiverCentre, the City of Saint Paul, Aldrich Arena, and the City of Maplewood will not be responsible to any degree whatsoever for any ill effects caused any person or group of persons in attendance prior to, during, and after the close of the NG Trade Show for any samples taken, or by other means given them by the Exhibitor representatives.

#### AMENDMENT TO RULES

Any and all matters or questions not specifically covered by the preceding rules and regulations shall be subject solely to the decision of the MNLA Executive Director. These rules and regulations may be amended at any time by the MNLA Executive Director and all amendments so made shall be binding on Exhibitors equally with the foregoing rules and regulations.



## **JANUARY 2024 NORTHERN GREEN EXHIBITORS**

## Stay a step ahead of your competition by signing up for 2025!

316 Stone A1 Rent It ABM Equipment Agricultural Utilization **Research Institute** Albert J. Lauer. Inc. All Energy Solar Alliance Designer Products Alta Falls & Pond Supplies Amcon & Borgert: TCC Group Companies American Pressure, Inc. Anderson Nurseries. Inc. ArboRisk Insurance Arborjet | Ecologel Arborwear LLC Artic Aspen Equipment Co. Astleford International Bachman's Wholesale Nurserv & Hardscapes **Bailey Nurseries** Belgard BFG Supply Co. **Bowie Hydro Mulchers** Brandt Breiwick Companies, Inc. Brenny Transporation Inc. **Brickworks Supply** Bright Fleet Services & Mfg **Bullis Insurance** - Arachas Group **Buyers Products Company** Camion **Carlin Horticutlural Supplies** Cast Lighting, LLC **CBIZ Insurance Services** Central Landscape Supply Central Turf & Irrigation Supply Central Turf Farms Cherokee Manufacturing Chippewa Valley Technical College - Landscape Plant & Turf Mgmt Program Chore Warrior - Power Assisted Technology LLC Clean 'N Seal Clesens Club Car Minnesota Compeer Financial Concrete Masonry & Hardscapes Association Conterra County Materials Corp.

COWSMO, INC.

Crushing Mechanics Crysteel Truck Equipment, Inc. **Cushman Motor Company** D Rock Grizzly Dailey Data **Dawn Industries** Dayton Bag & Burlap **Defiance Snow Plows** Ditch Witch of Minnesota, Inc. Duininck Golf Dundee Nursery and Landscaping EC Grow Inc. Eco Works Supply Eden - Valders Stone Edney Distributing Co., Inc. EnviroTech Services, Inc. EServ Exmark Fairchild Equipment **Fischer Stone** Flowering Lawn Fox Ridge Nursery Fredrickson Frost Inc. Gardenworld. Inc. Gertens Wholesale & Professional Turf Supply Goodmark Nurseries, LLC Gopher State One Call Green Acres Tree Moving Greenleaf Nursery Company GreenLife Supply Greenscape Companies Inc. Grove Nursery Happy Land Tree Farms, Inc. Hartman Companies Inc. Hennen Equipment, Inc. Hennepin Technical College Heritage PPG **HLS** Outdoor Hoffman & McNamara Nursery and Landscape Hotsy Pressure Washers Hunter Industries & FX Luminaire Hyva Hooklifts Iowa State University Horticulture Department Iron Valley Equipment & Mfg LLĆ Irrigation by Design Iseli Nursery, Inc. iSolar, LLC

J. Frank Schmidt & Son Co. J&W Asphalt Jeff Belzer's Chevrolet Jirik Sod Farm, Inc. John Deer - Midwest Machinery - Minnesota Eq Johnson's Nursery, Inc.™ Kankakee Nursery Company Keen Edge Company Kenwood / WS Communications Kichler Lighting LLC Kress Outdoor Equipment Kubota KX Tree Shears | Jokela Power Equipment Landscape All Legacy-Trees LLC Legislative Action Center LMN LTR Design Magic Turf Maguire Agency **McHutchison** Metal Pless Metro Testing & Education MIDC Enterprises Midland Concrete Products **MidPoint Equipment Finance** Midwest Landscapes Midwest Stihl Minnesota Clean Cities Coalition Minnesota Concrete Products Minnesota Department of Agriculture Minnesota Propane Association Minnesota State Horticultural Society MN State Patrol MNL Monrovia MOR Golf & Utility, Inc. MTI Distributing, Inc. Mulch Ninjas Muskox Netherland Bulb Co. Norby Golf Course Design, Inc. Nordic North Dakota State University Northern Family Farms Northland Monument, Inc. Nuss Truck and Equipment

Orec America, Inc. Oregon Pride Nurseries, Inc. **Original Magic Oscar Wilson Engine** and Parts Ostvig Tree Care Par Aide Products Co. **PBI-Gordon Corporation** Peat, Inc. Plaisted Companies, Inc. Plaisted Landscape Supply Plantpeddler Inc. PlantRight Solutions Plants Beautiful Nursery Plehal Blacktopping LLC **Plow World Power Equipment** Polycor Prairie Restoration. Inc. **Precision Organics** Prince Corporation Project 2 Payment **Purple Wave Auction Quality Equipment** Rainbow Ecoscience **Ramy Turf Products** RDO Equipment Co. **RDO Vermeer** Red-headed Woodpecker Recovery Reinders, Inc. **Rivard - Central** Wood Products **RJ Hunt Seed RMS Rentals Rochester Concrete Products** Rock Hard Landscape Supply **RTL Equipment** SCP Distributors Sester Farms Inc. Sevkora Asphalt Maintenance and Paving Simple Flow, Inc. SiteOne Landscape Supply Skid Heaven LLC SMSC Organics Recycling Facility SnoPower Snow & Ice Management Assoc Spring Meadow Nursery SRW Products Stoneworks Architectural Precast/Cast Stone Storm Equipment Superior Tech Products

Superior Turf Services Inc. Suståne Natural Fertilizer, Inc. Swanston Equipment Swap Hog Roll Off Systems Synergy Chiropractic, P.A. | Fastest Labs SynkedUP Synthetic Grass Supply | ForeverLawn Minnesota Technisea Techo-Bloc Terrapin Landscape The Tessman Company The Toro Company - Irrigation Titan Machinery, Inc. **Top Notch Equipment TouchStone Accent** Lighting, Inc. Tragnology North America Tree Trust Trenchers Plus, Inc. Tri-State Bobcat, Inc. Turf Tank TURFCO Twin City Seed Co. Twin Star Equipment & Manufacturing Unilock Chicago Universal Truck Service University of Minnesota - CFANS University of Minnesota - Crookston University of Minnesota Technology Commercialization University of Wisconsin - River Falls Van Wall Equipment Versa-Lok Retaining Wall Systems Versatile Vehicles, Inc. Wagner Greenhouses, Inc. Walden Backyards LLC Walters Gardens, Inc. Wandell's Nursery, Inc. Wheeler Landscape Supply and Bridge Willow Creek Paving Stones Wilson's Nursery, LLC Wolcyn Tree Farms & Nursery Xylem, Ltd. / Golden Valley Hardscapes LLC Your Home Improvement Company Ziegler CAT Zlimen & McGuiness PLLC



## NORTHERN GREEN OUTDOORS (Oct. 8, 2024), Aldrich Arena & Grounds, Maplewood NORTHERN GREEN 2025 (Jan. 21-23, 2025), Saint Paul RiverCentre

Northern Green Office: 1813 Lexington Ave N, Roseville, MN 55113 p. 651-633-4987 | f. 651-633-4986 www.NorthernGreen.org | info@NorthernGreen.org

## **CONTRACT FOR EXHIBIT SPACE** (fill out completely)

Company:		
Address:		
City:	State:	Zip:
Website: Primary Contact:		
Email:		
Phone: Secondary Contact:		
Email:		Early Bird Pr

NG OUTDOORS Location Preference:					
1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>			
NG 2025 Jan. Location Preference:					
1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>			
Requests/companies to be near or avoid:					
Every effort will	be made to acco	ommodate your requests,	,		

Every errort will be made to accommodate your requ	jesis,
but there is no guarantee those space(s) will be available	ilable.

#### ricing for all contracts received BY JUNE 15. Are you a member of Minla of Mildr? MEMBERSHIP: (check all that apply): MNLA MGCSA $\times$ No. Non-Member pricing below. $\downarrow$ ✓ Yes □ MPSFMA □ MSA □ MASMS □ MAC □ MTA □ MTSC Northern Green OUTDOORS Northern Green OUTDOORS Qty. Early Bird: Standard: Qty. Early Bird: Standard: 8x10' (outside) or 10x10' (inside) 8x10' (outside) or 10x10' (inside) x \$699 x \$500 x \$600 x \$579 20x20' x \$1,199 x \$1,439 20x20' x \$1,379 x \$1,649 40x40' 40x40' **x \$1,539** x \$1,839 x \$2,159 x \$2,590 Track Parking (booth add on) x \$100 x \$120 Track Parking (booth add on) x \$129 x \$149 Northern Green 2025 Early Bird: Standard: Northern Green 2025 **Early Bird:** Standard: Standard 10x10' **x \$919** x \$1,009 Standard 10x10' **x \$1,079** x \$1,189 Premium 10x10' Premium 10x10' x \$1,149 x \$1,259 **x \$1,339** x \$1,469 Entrance Square x \$5,579 x \$6,139 Entrance Square x \$5,779 x \$6,359 Rotunda Square **Rotunda Square** x \$7,559 x \$8,319 x \$7,779 x \$8,549 MEMBER SUBTOTAL: NON-MEMBER SUBTOTAL: Deposit must accompany contract. Final payment for booths due 2 3 5% Multi-Show Discount (buy both now) Aug. 8, 2024. After Aug. 8, full payment due at time of reservation. VISA MasterCard DISCOVER Amount Enclosed: \$ \_\_\_\_ SUBTOTAL: = \$ X .95 = \$\_\_\_\_\_

60% Deposit Amount Required Total Booth Fee = \$\_\_\_\_\_ X .60 = \$\_\_\_ Exp. Date: \_\_\_\_\_\_ Billing Zip: \_\_\_\_\_

 Check enclosed □ Credit Card Number\_\_\_\_\_ CVV:\_\_\_\_\_

Acceptance of this application by Northern Green management constitutes a contract. We agree to abide by the rules and regulations of Northern Green, and to all conditions under which exhibit space is leased to Northern Green.

	Exhibitor Signature:					Date:		
F	OR OFFICE USE ONLY	□ FP-NGO	□ FP-NG25	🗆 Initial email sent	□ Packet mailed	□ FERN	Move-In Time:	
В	00TH #-NGO:		Date	Rec'd: A	mt. Rec'd \$		Date Amt. Rec'd:	
В	00TH #-NG25:		Balar	ice Due \$	Date Bal. Rec'	d:		
Ν	otes:							

